Value Network

Creating value solutions for your business

Capability Statement

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Our company

Value Network is a specialist consultancy providing innovative value adding business improvement solutions and services to clients.

Value Network has a reputation for excellence that is built on the belief that '*success isn't about doing things right – it's about doing the right things well'.*

We are committed to providing the best quality outcomes for our clients, partnering with them for success

Our approach

We work seamlessly with clients, facilitating smooth working relationships and service delivery to optimise their business outcomes in an ever-challenging climate.

The capabilities of Value Network enables us to provide a wide range of value adding services to clients including:

- Infrastructure Investment
- Acquisition Management
- Project Management, Assurance & Excellence
- Team Formation & Development
- Business Consulting
- Change Management

Value Network Pty Ltd

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Services

Infrastructure Investment Services

- Business cases & feasibility studies
- Value management
- Risk management
- Economic & financial appraisals

Acquisition Management Services

- Procurement strategies & management
- Tendering planning and management
- Project management systems, processes & controls
- Probity services & advice
- Issue & dispute management
- Security of Payment
- GC21 & contract management training

Project Management, Assurance & Excellence

- Scope management & change control
- Cost control
- Stakeholder management
- Commercial / Contract Management
- Risk management
- Project reviews
- Project completion & commissioning

Business Consulting Services

- Strategic & business planning
- Business improvement
- Asset management
- Policy development
- Training & facilitation
- Project planning services
- Contracting solutions

Team Formation & Development

- Individual and team development
- Project start-up / close-out & lessons workshops
- Team formation, building and alignment

Change Management

- Change Impact Assessment
- Stakeholder identification & management planning
- Organisational change management
- Communications and training

Tender Assessment Probity

Put significant effort in providing valuable probity advice during the tender process … Value Network has a very competent team that has provided the services to an excellent standard

Transport for NSW 2020

Mona Vale Performance Space Feasibility Study

The Value Network team a provided a business model that could and would be able to provide not just community benefits but also commercial benefits to a town center … Everything was on time, on budget and undertaken with the utmost professionalism. They are a great Team

Northern Beached Council 2019

Greenway Project Assurance

Throughout the engagement their communication was excellent, they were responsive to Council's requirements and consistently met deadlines. The reports provided clear, concise, and pragmatic advice on project governance and assurance

Inner West Council 2019

Shoalhaven Water Supply Transfers Public Consultation Discussion Paper

Value Network's superior knowledge of procurement and delivery of major projects has been an invaluable resource for progressing the complex and highly sensitive Metropolitan Water Plan projects

Sydney Catchment Authority 2010

Accreditations

We are prequalified to provide a wide range of services. We are:

- Prequalified supplier for NSW Government (buy.nsw) construction-related consulting services in value management
- Prequalified under the NSW Government Consultant Performance and Management Services Scheme for:

Work Type 341 – Performance Review	*Work Type 344 – Organisational Capacity*
Agency Reviews	Corporate and Business Strategy
Targeted Reviews	Asset Management & Procurement
Management Reviews	Governance & Reporting
Policy	Agency Procurement Assessment (Goods & Services)
Strategy Reviews	
Work Type 342 – Infrastructure & Major Projects	*Work Type 345 – General Technical Expertise*
Strategy & Planning	Policy Development
Risk	Business Case Development
Major Project Procurement & Delivery	Contracts & Contracting
Contracting	Economic / Financial Analysis

We are highly regarded by our clients

ACT Government, Major Projects Canberra – GC21 Training 2019

Value Network consistently provide excellent training through a series of workshops catered to the GC21 General Conditions of Contract. The experience of the facilitators (Ted Smithies and Rosemarie Risgalla) and technical / process support staff that are provided by Value Network during the training workshops has assisted the ACT Government Procurement team (Major Projects Canberra) to implement the GC2 …

Value Network has also undertaken several bespoked training sessions for the ACT Government that have enabled staff to continue to develop a stronger understanding of the various contract mechanisms … I would have no hesitation recommending the Value Network as a Consultant with strong performance

Northern Beaches Council – Major Capital Works Procurement Review 2017

Value Network provided a timely response to the brief … quickly understood the requirements … recommendations for future best … The final report was comprehensive … Executive Management of Council were very satisfied

State Water – State Water Wise 2012

Value Network provided a quality and professional service and was able to relate effectively with all levels of the organisation in the execution of the engagement. I have no hesitation in recommending their services

Barangaroo Delivery Authority 2014

Provided a superior level of service for the works. Experienced, knowledgeable, great communication skills

Road and Traffic Authority (now Transport for NSW) 2010

The staff at Value Network undertook considerable research to develop the procedure. The procedure developed was considered to represent best practice

Our people

Ted Smithies, Director / Principal

B.Eng. (Civil) UNSW, Accredited VM Facilitator & Fellow of Institute of Value Management Australia

Ted has significant public and private sector experience in strategic and operational roles. This is complemented by experience in business strategy, resource allocation and management, policy development, public / private partnerships, project feasibility / initiation, business cases, risk management studies, value management, probity, procurement, project management, contracting and supply chain solutions, client / stakeholder surveys, adjudication, and dispute resolution

Rosemarie Risgalla, Director / Principal

B.Ec. (Hons) University of Sydney, M.Com. UNSW

Rosemarie has extensive public and private sector experience and a high level of achievement in asset planning and management strategy, business strategy, policy development, business cases, procurement reviews, procurement services, project reviews / assurance and workplace relations. This is complemented by experience in team building, client / stakeholder surveys, adjudication, and value management facilitation

Alana Smithies, Associate Director

Bachelor of Science (Psychology) Macquarie University

Alana brings an extensive skill set to both project planning, change management and value management, as reflected in over five years hands on experience as a Project and Change Manager for various NSW government agencies in the ICT sector and private sector client. More recently, Alana has worked extensively in private sector telecommunicates un areas of change management, stakeholder engagement strategies, communications plans and strategies, and project planning and management.

Brendan Milne, Associate Director

Licensed builder, Bachelor of Construction & project Management (BProjMgt)

Brendan Milne is a highly experienced construction and project management professional with over 36 years of industry expertise across residential, commercial, and mixed-use developments. A licensed builder, he has delivered projects up to $30 million, covering the full project lifecycle. Brendan is recognised for his hands-on leadership, strong commercial acumen, and stakeholder management. He brings extensive capability in project delivery, contract administration, and strategic advisory, underpinned by a commitment to quality, safety, and professional integrity.

Voytek Kawecki, Senior Associate

Master of Engineering, Warsaw Polytechnic (Poland), Master of Engineering Science UNSW

Voytek is an expert in project-based planning and resource modelling, designing of project control systems and strategic planning analysis. Voytek has over 30 years of commercial experience in Australian and International projects including the M5 East, City Link Tollway, Adelaide Desalination Projects, Hong Kong Airport Infrastructure, and several Australian and international mining projects. Voytek has provided senior project planning services to TfNSW for Wynyard Walk, Wynyard Station Upgrade, Museum Station Upgrade. Barangaroo Ferry Hub and the Northern Beaches B-Line project

Chris Taylor, Senior Associate

Bachelor of Economics and Graduate Diploma in Environmental Studies (Macquarie University)

Chris has more than 35 years commercial experience providing economic advice on infrastructure (rail, dam, construction, water and sewerage). He has also undertaken a range of financial and economic appraisals, designed and implemented costing systems for the private sector, NSW Government and local government clients. Chris is experienced in program reviews, which have included a review of CityRail's value add to the NSW economy

Wide project coverage

Some of the projects we've worked on are detailed below. These demonstrate the breadth and diversity of our work and our success in assisting clients achieve their goals.

Barangaroo

Business Cases

- Barangaroo Reserve (Headland Park)
- Barangaroo Point Integration Works
- Central Barangaroo Stage 1
- Wynyard Walk
- Waranara Venue

Completed the business case and economic appraisal for each of the projects demonstrating the value of the project to government with minimum risk in the proposed delivery strategies. Successfully shepherded the business cases through the NSW Government Gateway review process

Majura Parkway

Risk Management

Undertook the following risk management studies, which included workshop planning, facilitation, and reporting:

- Pre-Construction Phase Risk Management Study
- Delivery Phase Risk Management Study
- Traffic Management Workshop

GC21 Start-up Workshop

Worked with the project team to establish / agree cooperative contract values, which included development of a pre workshop survey, workshop facilitation and reporting

Project Team Alignment

Completed team alignment workshop to identify and resolve issues, which were impacting on the contract relationship

State Library of NSW

Specialist Procurement Services

Digitisation of Library Collections

Established a panel of approved service providers to assist in digitisation of the Library's DS Mitchell collection and the WW1 diaries

Café & Catering Services

Managed the outsourcing of the café and the catering services for functions carried out at the State Library of NSW

Sydney Modern Project

Procurement Services

Assisted NSW Art Gallery in the procurement of project design and management services for initiation of the project. Services included the preparation of the services brief, RFT documentation and process management, tender evaluation, and recommendation of preferred service provider

RMS M5 West Widening

Project Management Support

Assisted RMS with development of M5 West Widening BOOT / PPP scheme to obtain the best value for money for the NSW Government. The deliverables included:

- Assistance with the assessment of proponent's PFP offer
- Development of RMS project plans
- Assessment of PFP proponents initial project plans

Shoalhaven River

Public Consultation Discussion Paper – Water Supply Transfers & Environmental Flows

Developed / authored the discussion paper for the Sydney Catchment Authority's public consultation process

Tallowa Dam Fish Transfers Business Case

Prepared the Business Case approval of the fish ladder and environmental flow works at Tallowa Dam

Probity Services

Parramatta City Council

Probity advisory services for the EOI for the sale of 169 Macquarie Street, Parramatta. The sale was a key part of the Parramatta Square project, one of the largest urban renewal projects in Australia

Transport for NSW – Probity Advisor Services Panel

Provided probity advisory services for a wide range of transport related projects

Jenolan Caves Reserve Trust

Procurement & Probity Advisor for tender of operator for Jenolan Caves Commercial Businesses

Harbour Control Tower

Reuse Options Assessment

Completed the independent Options Assessment Report as part of the Barangaroo Delivery Authority (BDA) planning submission for approval to demolish the tower

Review of the NSW Heritage Council's submission to retain the Tower

Prepared the response to the Minister for Heritage's request for comment on the NSW Heritage Council's submission. The NSW Government subsequently decided to remove the Tower

Sydney Metro Northwest

Project Definition Phase – Expert Panel Review October 2011

Managed, facilitated and reported the review by a panel of international and Australian experts. The aim of the review was to give confidence that the metro transport product met the needs of the NSW Government

Value for Money (VfM) Framework – 2012

Developed the VfM project concept which defines VfM in the context of the project objectives and established framework to demonstrate VfM achievement

TransGrid

Best Practice Procurement – Tools and Processes

Reviewed TransGrid practices and identified best practice tools / processes and recommended strategy to enhance TransGrid's business and procurement outcomes

AbiGroup Contractors (subsequently acquired by Lend Lease)

Hunter Expressway

Strategic / Business Planning

- NSW Civil Division 3-year Business Plan 2006
- QLD Civil Division 3-year Business Plan 2006
- Abigroup Northern Division (QLD) 3-year Mid Term Review Business Plan Review 2008
- National Water Group Start-up Business Plan 2008
- Abigroup North Queensland 3-year Business Plan 2009

Client & Stakeholder Survey

- NSW Civil Division Client & Stakeholder Survey 2007
- NSW Engineering Client & Stakeholder Survey 2010

Business Improvement

- Developed / facilitated Northern Civil Project Managers Conference
- Developed Knowledge Management Principles to capture project learnings
- Developed 'Safety in Design' Process Guideline
- Facilitated Karuah to Bulahdelah Contract Start-up Workshop

Alliance Contracts

Governance Audit of 11 RMS Alliance Contracts

Audited nine major RMS alliance contracts to ensure that good governance practices were in place. The audit considered:

- Achievement of the objectives of the Alliance projects
- Mechanisms for protecting the interests of RMS and the NSW Government
- Clarity in definition and understanding of roles / responsibilities of the RMS Alliance Leadership Team and RMS staff
- Processes and safeguards to ensure senior RMS management are appropriately informed and involved

Asst Management Planning

Jenolan Caves Reserve Trust 2008

Developed 5-year Total Asset Management Strategy (TAM) providing the first integrated approach to management of the Trusts asset portfolio

Centennial Park & Moore Park Trust 2009

Develop 10-year capital investment plan ($110M) and TAM Strategy to ensure the parklands asset base meets service delivery need

Sydney Harbour Foreshore Authority (SHFA) 2015

Developed TAM strategy to provide a detailed strategic decision-making framework for the Authority's $996M asset portfolio

Place Management NSW 2016

Developed TAM Plan for Place Management NSW (formerly SHFA)

Value Management

Public and Private Sector Clients

Completed fifty (50) Value Management on a diverse range of projects ranging from land development, environmental, major infrastructure (urban renewal, water, road and rail transport, social, IT system) projects

Clients include Barangaroo Delivery Agency, ACT Major Projects Canberra, ACT Health, Roads ACT, Water NSW (formerly Sydney Catchment Authority and State Water), SMEC, Calibre Consulting, AECOM ACT and Housing NSW

Wynyard Transport Projects

Transport for NSW

Provided project planning / scheduling services for Wynyard Walk, Wynyard Station Upgrade, Museum Station Upgrade and Barangaroo Ferry Hub (May 2015 to March 2017):

- Establish project schedules for TfNSW (client schedules)
- Analysis and performance review of contractor's schedules
- Schedule risk analysis
- Monthly and periodic performance reports
- Interdependencies control and communication

Expert Review and Advice

audit office
OF NEW SOUTH WALES

WestConnex Changes since 2014 Performance Review (2020-21)

Expert review of the economic analyses supporting selected changes to the WestConnex scope, including an assessment on the entire program of WestConnex and related project business cases, to ensure that benefits and costs are assessed appropriately, consistently and in line with best practice where applicable

NorthConnex Performance Review (2017)

Expert review of the process used to determine the NorthConnex funding model adequately considered value for money for taxpayers and road users

CBD & South East Light Rail Performance Review (2016)

Independent expert review on the formation, approval, and contract award of the CBD & South East Light Rail CSELR). The review assisted the Audit Office of NSW performance audit assessing whether Transport for NSW (TfNSW) applied appropriate processes to provide assurance that the CSELR project represents the best value for money

Tibby Cotter Bridge Performance Review (2015)

Advised on the adequacy of the project formation and delivery. Issues considered included adequacy of the business case, project timetable / program, design performance, budget performance, contract framework and commercial performance

WestConnex Performance Review (2014)

Advised on the adequacy of the project business case, the Gateway review and take up of assurance recommendations. Issues reported include risk and risk management, budget, transport outcomes / benefits, value for money, economic appraisal, sustainability, stakeholder management, change management and delivery strategy

OneSKY Project Review

Australian National Audit Office

Expert review of the contract arrangements for the OneSKY project as part of the Australian National Audit Office Performance Audit

Value Network assessed and analysed the complex procurement process and contract arrangements establish for the project

Local Government

Northern Beaches Council

- Manly Oval Carpark and Whistler Street Carpark Redevelopment Project Review (2016)

  Assessed the business case, procurement strategy, tender evaluation, contract formation and aspects of the project approval
- Major Capital Works Procurement Review (2017)

  Reviewed capital works procurement practices across the organisation, identification of the gap between current NBC Council procurement policy and processes and best practice in capital works, including budget allocation process, contract forms and roles and responsibilities
- Mona Vale Performance Space Feasibility Study (2018)

  Identification of the overall viability of the project including a detailed financial appraisal and extensive stakeholder and community consultation

Blacktown Council

- St Bartholomew's Cemetery Expansion Business Case (2018)

  Provided a detailed demand and financial analysis of service need and assessed an expanded range of options that encompassed three (3) fill strategies (low, medium, and high). The business case also identified optimum staging options

Inner West Council

- GreenWay Delivery Project Assurance Advisor (2019)

  Independent assurance review and advice on the GreenWay delivery arrangement. The 4-stage advice comprises:

  Governance & Process Review Report

  Project Risk Assessment and Risk Register 0

  Project Assurance Plan

  Ongoing assurance oversight
- Greenway EOI Evaluation & RFT Documentation Review (2020-21)

  Assisted with the EOI evaluation and reviewed tender documentation

Central Coast Council

- Procurement Framework Review (2021)

  Provided expert advice on Council's current procurement framework and its appropriateness for the organisation, including recommendations for strengthening procurement performance / outcomes

Security of Payment

Adjudication of Contract Disputes

Ted Smithies and Rosemarie Risgalla are Senior Adjudicators under Security of Payment legislation in Queensland, New South Wales, Victoria, South Australia, ACT and Tasmania

Collectively, Ted and Rosemarie have completed 871 Adjudication Determinations covering a total disputed value of $286M